



RESPECT & FAIRNESS • HUMILITY • PASSION FOR PROGRESS • OWNERSHIP

ESTIMATING MANAGER

w. almag.com

t. 888.462.5624

e. careers@almag.com



INDUSTRY	TYPE	COMPANY SIZE	FOUNDED
Manufacturing	Private	250 – 300 employees	1953

“Whatever it takes. Our people are driven to succeed” – *Bob Peacock, President, ALMAG Aluminum*

Recognized as one of Canada’s Best Managed Companies, ALMAG understands that true customer satisfaction comes from delivering an exceptional service and a superior product through technological innovation. Our goal is to provide Customers with peace of mind knowing that quality products, short lead times and customer satisfaction is our top priority through all four pillars of service — Design, Extrude, Fabricate and Finish. We believe in building strong relationships around reliability and ownership which go hand-in-hand with our core values; respect and fairness, humility, passion for progress and ownership. Recognizing that people create culture, our core values are fundamental drivers of our workplace environment.

JOB DESCRIPTION

Reporting directly to the Vice President, Sales and Marketing, this position is responsible for estimating the cost of projects and will determine the cost of the parts/product that will be extruded/manufactured. The role will also lead and manage the estimating team.

Key Responsibilities

- Lead, manage, coach and develop a high performing cost estimating team that meets agreed objectives and which delivers best practice results, added value and continuous improvements
- Contribute to the creation and implementation of best practice, cost estimating vision, strategy, policies and procedures to aid and improve operational performance
- Ensure the proper quotation of fabrication and finishing – costs and tooling requirements
- Support the Inside and Outside Sales Team
- Support continuous improvement by identifying inefficiencies and cost optimization opportunities
- Work closely with our Fabrication and Production departments as well the Design Team

- Develop and maintain strong relationships with external fabrication and finishing subcontractors
- Source new suppliers
- Perform other related duties as assigned

DESIRED SKILLS AND EXPERIENCE

Experience

- Candidates should have a minimum of 5 years or more experience in a similar role.
- Signification experience in costing/estimating in a manufacturing environment.
- Knowledgeable in CNC, aluminum, fabrication and finishing.
- Must have excellent written and oral communication skills.
- Ability to read 2D and 3D drawings, blueprints (with GD&T).
- Ability to work well with numbers is essential.
- Should have a high energy level and must be able to lead a team.
- Good time management and organizational skills.
- A solid understanding of the following equipment/technology; Computers, various PC software, ERP software programs (EPICS, Navision), AUTOCAD, Solid Edge, Solid Works, Microsoft Office Suite.
- Experience with aluminum extrusion would be considered an asset.

Education

- Engineering degree in appropriate field, e.g. Bachelor of Engineer (Mechanical or equivalent) or Technologist diploma

MORE ABOUT ALMAG

Since 1953, ALMAG has built a reputation as an industry leader in extruding high-visual, tight tolerance, complex, thin-walled, lightweight and precision aluminum extrusions. Pushing the limits of industry standards, ALMAG is capable of providing Solutions to some of the most complex designs by combining its skills, knowledge and experience with engineering to deliver best in class, quality Solutions with the industry's shortest lead times.

Benefits ALMAG Aluminum offers their employees include:

- Health and dental
- Life AD&D
- Vision
- Long-term disability
- Critical illness insurance
- Health spending account
- Profit sharing
- Gym memberships – wellness programs
- Education assistance program
- Employee assistance program
- Monthly social committee activities